



**BRITISH AMERICAN TOBACCO KENYA PLC**

**AGM QUESTIONS FROM SHAREHOLDERS - JUNE 2020**

	<b>SHAREHOLDER NAME</b>	<b>QUESTION</b>	<b>RESPONSE BY BAT KENYA</b>
<b>DIRECTORSHIP AND DIVIDEND</b>			
1.	<b>LAWRENCE MAINA GITHEGI</b>	<p><b>DIVIDEND PAYMENT</b></p> <p>Give names of the directors and how much dividend?</p> <p>How many directors will seek re-election?</p>	<p>The Directors of the Company are:</p> <ul style="list-style-type: none"> <li>a) George Maina – Chairman/Non-Executive Director</li> <li>b) Beverley Spencer-Obatoyinbo – Executive Director (Managing Director)</li> <li>c) Sidney Wafula - Executive Director (<i>retires on 24<sup>th</sup> June 2020 as Finance Director</i>)</li> <li>d) Philemon Kipkemoi – Executive Director (<i>appointed on 28<sup>th</sup> May 2020 and is incoming Finance Director</i>)</li> <li>e) Dr. Macharia Irungu – Non-Executive Director</li> <li>f) Carol Musyoka – Non-Executive Director</li> <li>g) Peter Mwangi - Non-Executive Director</li> <li>h) Dr. Martin Oduor-Otieno – Non-Executive Director</li> <li>i) Samuel Onyango – Non-Executive Director</li> <li>j) Andre Joubert – Non-Executive Director</li> <li>k) Marion Gathoga-Mwangi – Non-Executive Director</li> </ul> <p>The Directors who will be seeking re-election are namely: Beverley Spencer-Obatoyinbo, Carol Musyoka, Dr. Macharia Irungu, Samuel Onyango, Andre Joubert, Marion Gathoga-Mwangi and Philemon Kipkemoi.</p>



			The proposed final dividend per share for the Financial Year 2019 is KSh. 30.00, bringing the total dividend to KSh 33.50 per share. The total dividend has been paid.
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**DIVIDEND PAYMENT**

<b>2.</b>	<b>ONDARA AMON</b>	<b>MAGARA</b>	When will dividends be paid and what's the rate?	<p>The interim dividend per share of KSh. 3.50 was paid on 20 September 2019 and a final Dividend of KSh. 30.00 was paid on 29 April 2020.</p> <p>Please check the records of your chosen payment method to confirm that the amounts were received. You may also contact the BAT Kenya Shares Registrar on +254 709 170 000 or on <a href="mailto:info@image.co.ke">info@image.co.ke</a> for more information on your dividend payment.</p>
<b>3.</b>	<b>SAMUEL NJUGUNA</b>	<b>NGUGI</b>	When will dividend be paid?	
<b>4.</b>	<b>MONICAH NJERI</b>	<b>WAMBUI</b>	When will you pay the dividends?	
<b>5.</b>	<b>DANSON MURIGI GITAU</b>		When are you paying?	
<b>6.</b>	<b>OWUOR ALICE</b>		When do we expect to receive our dividends?	
<b>7.</b>	<b>ESTHER AGOLA WAMERA</b>		How much is the dividend this time?	
<b>8.</b>	<b>JOHN MAINA NGUYO</b>		How much is the dividend payment this and when shall it be paid?	
<b>9.</b>	<b>PURITY GATHIMA</b>	<b>JANE MUKAMI</b>	When are we to receive dividends?	

**FINANCIAL STATEMENTS**

<b>10.</b>	<b>JOSEPH KAMAU</b>	<b>NDUNGU</b>	80	The 2019 Annual report and Financial Statements can be accessed on the Company website at <a href="http://www.batkenya.com">www.batkenya.com</a>
<b>11.</b>	<b>ANDREW MBACHU</b>	<b>NGURE</b>	EXPOT	



12.	HENRY MURIGU	GITHURE	80	<i>Image Registrars shall reach out to shareholders for clarification on some of the unclear questions/comments.</i>
13.	DENNIS BIRUNDU	MOSIGO	WWW	
14.	JONES KAVIVYA NZAU		Where are your accounts registered? Where do you register it accounts? Where do I register it accounts? Where are your financial registered?	
<b>BONUS PAYMENT</b>				
15.	IRENE MUENI MBWIKI		Bonus please.	<b>On bonus payment:</b> The majority of our shareholders are typically long-term investors. As such, issuing bonus shares may not benefit them as it does not change the value of their shareholding. Further, issuing bonus shares could encourage the speculative sale of shares, which ultimately reduces the share value.  The AGM shall be held online.
16.	SIMON WAHIU	WACHIRA	When will you offer a bonus and where is the meeting?	
<b>AGM VENUE</b>				
17.	STEPHEN MBUTHIA	MUNGAI	Where is the AGM?	Due to the government restrictions on public gatherings owing to the COVID-19 pandemic, the Company shall hold a fully virtual meeting. A link for joining the meeting shall be provided closer to the meeting time to enable successfully registered shareholders to join and participate in the meeting.
18.	BENJAMIN ONDIBA & ONDIBA BEN NYAMBATI		Virtual meeting payback	
<b>INVESTMENTS</b>				
19.	SAMUEL MBURE	MWAURA	WHAT IS THE ROP IN SALES DOMESTIC AND EXPORT MARKETS?	Lower cigarette sales volume was primarily in the domestic market. This was occasioned by excise led price increases which continue to adversely impact



			<p>consumer affordability and contribute to high incidence of illicit trade in cigarettes.</p> <p>During the year, gross revenue increased driven by the excise led price increases in Kenya, increased cutrag (semi-processed tobacco) sales volumes into Sudan and the introduction of new category revenue in Kenya following the launch of LYFT (modern oral nicotine pouch).</p>
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**COVID-19 MANAGEMENT**

<b>20. ALOIS WAFULA CHAMI</b>	What measures have you taken to manage the effects of covid19 in business?	<p>To mitigate business disruption in the immediate term, we quickly kicked-off our Pandemic Business Continuity Plan which addresses three clear priorities:</p> <ul style="list-style-type: none"> <li>a) keeping employees and their families safe;</li> <li>b) enabling business continuity; and</li> <li>c) facilitating business readiness for when the pandemic is over.</li> </ul> <p>Further details on how BAT is responding to COVID-19 will be shared during the AGM.</p>
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